



# Service Delivery Questionnaire

Review the following services and indicate if you would want me to provide these services for you while we are working together. Also rate each service in importance from 1 (lowest) to 10 (highest).

	Yes	No	Rating
1. Tell you the lowest price the seller will take.	_____	_____	_____
2. Help you develop a negotiating strategy.	_____	_____	_____
3. Tell you if I think the property is overpriced.	_____	_____	_____
4. Disclose to you that the current use of the property is in violation of zoning laws or deed restrictions.	_____	_____	_____
5. Tell you the amount of any counter offers made by seller.	_____	_____	_____
6. Provide you with a Competitive Market Analysis and interpretation to assist you in knowing what to offer.	_____	_____	_____
7. Disclose to you known defect in the property.	_____	_____	_____
8. Disclose to you if I learn the seller will take less than the list price.	_____	_____	_____
9. Assist you in making an objective comparison of competing properties.	_____	_____	_____
10. Make available to you all properties you would be interested in regardless of whether it is listed with a real estate company or not.	_____	_____	_____
11. Disclose to you, (if I know), that the property has been the site of a homicide or suicide.	_____	_____	_____
12. Provide advice on what clauses to include in an offer for property to protect your rights.	_____	_____	_____
13. Educate you on the process so you can become an informed consumer.	_____	_____	_____
14. Provide you with first opportunity to see any properties newly listed.	_____	_____	_____
15. Suggest financing alternatives that would be in your best interest.	_____	_____	_____
16. Tell you how long a property has been on the market.	_____	_____	_____
17. Work with you in a way that is legal under Georgia law and ethical in accordance with the REALTOR® Code of Ethics.	_____	_____	_____